A6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

January, 1985

Manufacturers shipped 18,397 mobile/manufactured homes to retail sales locations and permanent sites during January, 1985. This was down 7% from the 19,790 homes shipped in January, 1984.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH 1984	1985	% CHANGE		CUMULATIVE FOR YEAR 1984	1985	% CHANGE
JANUARY	19,981	18,578	-7%	JANUARY	19,981	18,578	-7%
FEBRUARY	22,158			JAN-FEB	42,139		
MARCH	25,502			JAN-MAR	67,641		
APRIL	25,793			JAN-APR	93,434		
MAY	28,934			JAN-MAY	122,368		
JUNE	27,743			JAN-JUNE	150,111		
JULY	24,519			JAN-JULY	174,630		
AUGUST	29,977			JAN-AUG	204,607		
SEPTEMBER	24,346			JAN-SEPT	228,953		
OCTOBER	27,652			JAN-OCT	256,605		
NOVEMBER	21,821			JAN-NOV	278,426		
DECEMBER	16,587			JAN-DEC	295,013		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH 1984	1985	% CHANGE		CUMULATIVE FOR YEAR 1984	1985	% CHANGE
JANUARY	19,790	18,397	-7%	JANUARY	19,790	18,397	-7%
FEBRUARY	22,199			JAN-FEB	41,989		
MARCH	25,585			JAN-MAR	67,574		
APRIL	26,041			JAN-APR	93,615		
MAY	28,943			JAN-MAY	122,558		
JUNE	27,727			JAN-JUNE	150,285		
JULY	24,510			JAN-JULY	174,795		
AUGUST	29,846			JAN-AUG	204,641		
SEPTEMBER	24,429			JAN-SEPT	229,070		
OCTOBER	27,447			JAN-OCT	256,517		
NOVEMBER	21,928			JAN-NOV	278,445		
DECEMBER	16,548			JAN-DEC	294,993		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION 1984	1985		HOMES IN INVENTORY 1984	1985
JANUARY	4.6%	5.0%	JANUARY	926	936
FEBRUARY	4.0%		FEBRUARY	885	
MARCH	3.1%		MARCH	802	
APRIL	2.1%		APRIL	554	
MAY	1.9%		MAY	545	
JUNE	2.0%		JUNE	561	
JULY	2.3%		JULY	570	
AUGUST	2.3%		AUGUST	701	
SEPTEMBER	2.5%		SEPTEMBER	618	
OCTOBER	3.0%		OCTOBER	823	
NOVEMBER	3.3%		NOVEMBER	716	
DECEMBER	4.6%		DECEMBER	755	

MOBILE/MANUFACTURED HOME PRODUCTION

	JANUARY			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
NORTHEAST	708	644	-9%	708	644	-9%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	708	644	-9%	708	644	-9%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	1,443	1,326	-8%	1,443	1,326	-8%
ILLINOIS *	*	*	---	*	*	---
INDIANA	1,182	1,139	-4%	1,182	1,139	-4%
MICHIGAN *	*	*	---	*	*	---
OHIO	113	107	-5%	113	107	-5%
WISCONSIN	148	80	-46%	148	80	-46%
WEST NORTH CENTRAL	749	577	-23%	749	577	-23%
IOWA *	*	*	---	*	*	---
KANSAS	307	237	-23%	307	237	-23%
MINNESOTA	128	108	-16%	128	108	-16%
MISSOURI	65	57	-12%	65	57	-12%
NEBRASKA	249	175	-30%	2449	175	-30%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	8,216	7,899	-4%	8,216	7,899	-4%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	2,211	1,777	-20%	2,211	1,777	-20%
GEORGIA	3,528	3,,650	+3%	3,528	3,650	+3%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	2,092	2,196	+5%	2,092	2,196	+5%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	385	276	-28%	385	276	-28%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	6,121	5,683	-7%	6,121	5,683	-7%
ALABAMA	1,293	1,460	+13%	1,293	1,460	+13%
ARKANSAS	191	138	-28%	191	138	-28%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	223	136	-39%	223	136	-39%
MISSISSIPPI	531	494	-7%	531	494	-7%
OKLAHOMA	59	50	-15%	59	50	-15%
TENNESSEE	723	704	-3%	723	704	-3%
TEXAS	3,101	2,701	-13%	3,101	2,701	-13%

MOBILE/MANUFACTURED HOME PRODUCTION

	JANUARY			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
MOUNTAIN	900	794	-12%	900	794	-12%
ARIZONA	525	449	-14%	525	449	-14%
COLORADO	73	54	-26%	73	54	-26%
IDAHO	302	291	-4%	302	291	-4%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	1,565	1,378	-12%	1,565	1,378	-12%
CALIFORNIA	1,081	925	-14%	1,081	925	-14%
OREGON	422	382	-9%	422	382	-9%
WASHINGTON	62	71	+15%	62	71	+15%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	279	277	-1%	279	277	-1%
TOTAL PRODUCTION	19,981	18,578	-7%	19,981	18,578	-7%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	JANUARY			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
NORTHEAST	757	759	+0%	757	759	+0%
CONNECTICUT	10	17	+70%	10	17	+70%
MAINE	58	36	-38%	58	36	-38%
MASSACHUSETTS	25	44	+76%	25	44	+76%
NEW HAMPSHIRE	42	50	+19%	42	50	+19%
NEW JERSEY	32	42	+31%	32	42	+31%
NEW YORK	245	245	+0%	245	245	+0%
PENNSYLVANIA	318	311	-2%	318	311	-2%
RHODE ISLAND	5	3	-40%	5	3	-40%
VERMONT	22	11	-50%	22	11	-50%

MOBILE/MANUFACTURED HOME SHIPMENTS

	JANUARY			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
EAST NORTH CENTRAL	1,045	1,020	-2%	1,045	1,020	-2%
ILLINOIS	209	129	-38%	209	129	-38%
INDIANA	213	227	+7%	213	227	+7%
MICHIGAN	236	322	+36%	236	322	+36%
OHIO	266	284	+7%	266	284	+7%
WISCONSIN	121	58	-52%	121	58	-52%
WEST NORTH CENTRAL	561	504	-10%	561	504	-10%
IOWA	37	20	-46%	37	20	-46%
KANSAS	142	119	-16%	142	119	-16%
MINNESOTA	73	63	-14%	73	63	-14%
MISSOURI	212	226	+7%	212	226	+7%
NEBRASKA	26	29	+12%	26	29	+12%
NORTH DAKOTA	26	22	-15%	26	22	-15%
SOUTH DAKOTA	45	25	-44%	45	25	-44%
SOUTH ATLANTIC	7,960	7,603	-4%	7,960	7,603	-4%
DELAWARE	153	140	-8%	153	140	-8%
FLORIDA	2,862	2,604	-9%	2,862	2,604	-9%
GEORGIA	1,205	1,539	+28%	1,205	1,539	+28%
MARYLAND	98	49	-50%	98	49	-50%
NORTH CAROLINA	1,867	1,742	-7%	1,867	1,742	-7%
SOUTH CAROLINA	1,166	1,035	-11%	1,166	1,035	-11%
VIRGINIA	463	370	-20%	463	370	-20%
WEST VIRGINIA	146	124	-15%	146	124	-15%
SOUTH CENTRAL	5,901	5,257	-11%	5,901	5,257	-11%
ALABAMA	626	728	+16%	626	728	+16%
ARKANSAS	292	277	-5%	292	277	-5%
KENTUCKY	260	235	-10%	260	235	-10%
LOUISIANA	843	624	-26%	843	624	-26%
MISSISSIPPI	368	277	-25%	368	277	-25%
OKLAHOMA	478	366	-23%	478	366	-23%
TENNESSEE	319	393	+23%	319	393	+23%
TEXAS	2,715	2,357	-13%	2,715	2,357	-13%
MOUNTAIN	1,473	1,238	-16%	1,473	1,238	-16%
ARIZONA	612	527	-14%	612	527	-14%
COLORADO	98	64	-35%	98	64	-35%
IDAHO	75	108	+44%	75	108	+44%
MONTANA	58	59	+2%	58	59	+2%
NEVADA	163	93	-43%	163	93	-43%
NEW MEXICO	345	279	-19%	345	279	-19%
UTAH	88	61	-31%	88	61	-31%
WYOMING	34	47	+38%	34	47	+38%
PACIFIC	1,346	1,258	-7%	1,346	1,258	-7%
CALIFORNIA	831	760	-9%	831	760	-9%
OREGON	174	157	-10%	174	157	-10%
WASHINGTON	341	341	+0%	341	341	+0%

MOBILE/MANUFACTURED HOME SHIPMENTS

	JANUARY 1984	JANUARY 1985	% CHANGE	YEAR-TO-DATE 1984	YEAR-TO-DATE 1985	% CHANGE
ALASKA	12	3	-75%	12	3	-75%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	735	755		735	755	
GOVT. EXPORT	0	0		0	0	
TOTAL SHIPMENTS	19,790	18,397	-7%	19,790	18,397	-7%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE 1985 PRODUCT MIX

	JAN-JAN SHIPMENTS SINGLE-SECTION	JAN-JAN SHIPMENTS MULTI-SECTION	JAN-JAN SHIPMENTS TOTAL SHIPMENTS	JAN-JAN PRODUCTION SINGLE-SECTION	JAN-JAN PRODUCTION MULTI-SECTION	JAN-JAN PRODUCTION TOTAL PRODUCTION
NORTHEAST	598	161	759	517	127	644
	79%	21%	100%	80%	20%	100%
CONNECTICUT	13	4	17	0	0	0
MAINE *	32	4	36	*	*	*
MASSACHUSETTS	25	19	44	0	0	0
NEW HAMPSHIRE *	44	6	50	*	*	*
NEW JERSEY	26	16	42	0	0	0
NEW YORK *	184	61	245	*	*	*
PENNSYLVANIA	261	50	311	517	127	644
RHODE ISLAND	2	1	3	0	0	0
VERMONT *	11	0	11	*	*	*
EAST NORTH CENTRAL	779	241	1,020	1,026	300	1,326
	76%	24%	100%	77%	23%	100%
ILLINOIS *	85	44	129	*	*	*
INDIANA	176	51	227	860	279	1,139
MICHIGAN *	249	73	322	*	*	*
OHIO	220	64	284	101	6	107
WISCONSIN	49	9	58	65	15	80

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-JAN SHIPMENTS			JAN-JAN PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	420	84	504	459	118	577
	83%	17%	100%	80%	20%	100%
IOWA *	18	2	20	*	*	*
KANSAS	100	19	119	201	36	237
MINNESOTA	57	6	63	95	13	108
MISSOURI	189	37	226	43	14	57
NEBRASKA	18	11	29	120	55	175
NORTH DAKOTA	17	5	22	0	0	0
SOUTH DAKOTA *	21	4	25	*	*	*
SOUTH ATLANTIC	4,476	3,127	7,603	4,577	3,322	7,899
	59%	41%	100%	58%	42%	100%
DELAWARE	105	35	140	0	0	0
FLORIDA	1,094	1,510	2,604	659	1,118	1,777
GEORGIA	865	674	1,539	1,971	1,679	3,650
MARYLAND *	40	9	49	*	*	*
NORTH CAROLINA	1,287	455	1,742	1,687	509	2,196
SOUTH CAROLINA *	691	344	1,035	*	*	*
VIRGINIA	296	74	370	260	16	276
WEST VIRGINIA	98	26	124	0	0	0
SOUTH CENTRAL	4,291	966	5,257	4,787	896	5,683
	82%	18%	100%	84%	16%	100%
ALABAMA	560	168	728	1,358	102	1,460
ARKANSAS	237	40	277	123	15	138
KENTUCKY *	180	55	235	*	*	*
LOUISIANA	605	19	624	123	13	136
MISSISSIPPI	251	26	277	493	1	494
OKLAHOMA	313	53	366	42	8	50
TENNESSEE	290	103	393	539	165	704
TEXAS	1,855	502	2,357	2,109	592	2,701
MOUNTAIN	692	546	1,238	406	388	794
	56%	44%	100%	51%	49%	100%
ARIZONA	283	244	527	263	186	449
COLORADO	30	34	64	24	30	54
IDAHO	52	56	108	119	172	291
MONTANA *	33	26	59	*	*	*
NEVADA	25	68	93	0	0	0
NEW MEXICO	217	62	279	0	0	0
UTAH *	29	32	61	*	*	*
WYOMING *	23	24	47	*	*	*
PACIFIC	307	951	1,258	361	1,017	1,378
	24%	76%	100%	26%	74%	100%
CALIFORNIA	155	605	760	215	710	925
OREGON	38	119	157	124	258	382
WASHINGTON	114	227	341	22	49	71

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-JAN SHIPMENTS			JAN-JAN PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	2	1	3	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	11,565 66%	6,077 34%	17,642 100%	12,133 66%	6,168 34%	18,301 100%
GOVT. & EXPORT	0	0	0			
CUMULATIVE BEGINNING INVENTORY	590	165	755			
OTHER (CANADA)				0	0	0
STATES WITH*				171	106	277
TOTAL	12,155 66%	6,242 34%	18,397 100%	12,304 66%	6,274 34%	18,578 100%

NOTE: FINAL 1984 PRODUCT MIX FOR TOTAL U.S. WAS 29% AND 71% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
JANUARY 1985

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
FLORIDA	2,604	14.8%	1	1,094	9.5%	3	1,510	24.8%	1
TEXAS	2,357	13.4%	2	1,855	16.0%	1	502	8.3%	4
NORTH CAROLINA	1,742	9.9%	3	1,287	11.1%	2	455	7.5%	5
GEORGIA	1,539	8.7%	4	865	7.5%	4	674	11.1%	2
SOUTH CAROLINA	1,035	5.9%	5	691	6.0%	5	344	5.7%	6
CALIFORNIA	760	4.3%	6	155	1.3%	22	605	10.0%	3
ALABAMA	728	4.1%	7	560	4.8%	7	168	2.8%	9
LOUISIANA	624	3.5%	8	605	5.2%	6	19	0.3%	34
ARIZONA	527	3.0%	9	283	2.4%	11	244	4.0%	7
TENNESSEE	393	2.2%	10	290	2.5%	10	103	1.7%	11
VIRGINIA	370	2.1%	11	296	2.6%	9	74	1.2%	12
OKLAHOMA	366	2.1%	12	313	2.7%	8	53	0.9%	20
WASHINGTON	341	1.9%	13	114	1.0%	23	227	3.7%	8
MICHIGAN	322	1.8%	14	249	2.2%	14	73	1.2%	13
PENNSYLVANIA	311	1.8%	15	261	2.3%	12	50	0.8%	22
OHIO	284	1.6%	16	220	1.9%	16	64	1.1%	15
NEW MEXICO	279	1.6%	17	217	1.9%	17	62	1.0%	16
ARKANSAS	277	1.6%	18	237	2.0%	15	40	0.7%	24
MISSISSIPPI	277	1.6%	19	251	2.2%	13	26	0.4%	29
NEW YORK	245	1.4%	20	184	1.6%	19	61	1.0%	17
KENTUCKY	235	1.3%	21	180	1.6%	20	55	0.9%	19
INDIANA	227	1.3%	22	176	1.5%	21	51	0.8%	21
MISSOURI	226	1.3%	23	189	1.6%	18	37	0.6%	25
OREGON	157	0.9%	24	38	0.3%	33	119	2.0%	10
DELAWARE	140	0.8%	25	105	0.9%	24	35	0.6%	26
ILLINOIS	129	0.7%	26	85	0.7%	27	44	0.7%	23
WEST VIRGINIA	124	0.7%	27	98	0.8%	26	26	0.4%	31
KANSAS	119	0.7%	28	100	0.9%	25	19	0.3%	33
IDAHO	108	0.6%	29	52	0.4%	29	56	0.9%	18
NEVADA	93	0.5%	30	25	0.2%	40	68	1.1%	14
COLORADO	64	0.4%	31	30	0.3%	36	34	0.6%	27
MINNESOTA	63	0.4%	32	57	0.5%	28	6	0.1%	40
UTAH	61	0.3%	33	29	0.3%	37	32	0.5%	28
MONTANA	59	0.3%	34	33	0.3%	34	26	0.4%	30
WISCONSIN	58	0.3%	35	49	0.4%	30	9	0.1%	39
NEW HAMPSHIRE	50	0.3%	36	44	0.4%	31	6	0.1%	41
MARYLAND	49	0.3%	37	40	0.3%	32	9	0.1%	38
WYOMING	47	0.3%	38	23	0.2%	41	24	0.4%	32
MASSACHUSETTS	44	0.2%	39	25	0.2%	39	19	0.3%	35
NEW JERSEY	42	0.2%	40	26	0.2%	38	16	0.3%	36
MAINE	36	0.2%	41	32	0.3%	35	4	0.1%	44
NEBRASKA	29	0.2%	42	18	0.2%	44	11	0.2%	37
SOUTH DAKOTA	25	0.1%	43	21	0.2%	42	4	0.1%	45
NORTH DAKOTA	22	0.1%	44	17	0.1%	45	5	0.1%	42
IOWA	20	0.1%	45	18	0.2%	43	2	0.0%	46
CONNECTICUT	17	0.1%	46	13	0.1%	46	4	0.1%	43
VERMONT	11	0.1%	47	11	0.1%	47	0	0.0%	49
ALASKA	3	0.0%	48	2	0.0%	48	1	0.0%	47
RHODE ISLAND	3	0.0%	49	2	0.0%	49	1	0.0%	48
	17,642	100.0%		11,565	100.0%		6,077	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING